

JAMES K. ENDO, Broker, ABR, CRS, SRES

Certified Foreclosure Prevention Consultant

Altera Real Estate

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I am seeking a position as your Real Estate Sales Professional. Our team of proven professionals will help you purchase, sell, or invest, or liquidate your property or portfolio inventory for maximum return with the professional care you deserve.

Real Estate Experience

- Broker Associate, Altera Real Estate, 2008 to present
- Owner, Investment Business, Select Real Estate Solutions, LLC, 2007 to present
- Private real estate investor, 2005 to present
- Broker Associate, RE/MAX Valley Properties, 1995-to 2008
- Realtor, RE/MAX Action Realty, 1993-1995
- Realtor, John V. Pinto & Associates, 1990-1993
- Realtor, Fox & Carskadon/Better Homes and Gardens, 1988-1990
- Realtor, PF Properties, 1988
- Loan Officer, PF Financial, 1987-1988
- Areas of experience: Sold approx 650+ properties, Residential, Apartments, Investments, Bank Owned, Relocation, Short Sales, Land, Court Receiver

Memberships and Affiliations

- Santa Clara County Association of Realtors, 1988 to present
 - Political Action Committee, 2001-04
 - Various speaking engagements
- California Association of Realtors, 1988 to present
 - Director, 2002-03
- National Association of Realtors, 1988-present
- Instructor, RE/MAX Valley Properties-how to work with buyers to increase business
- Women's Council of Realtors
- CRS Designation (Certified Residential Specialist)-Top 2% of Real Estate Agents
- ABR Designation (Accredited Buyer's Representative)
- SRES Designation (Senior Real Estate Specialist)
- QSC Designation (Quality Service Certified agent)
- Certified Foreclosure Prevention Consultant
- Mike Ferry Organization (Sales Training Program)
- Big Brother/Big Sister Program
- Bill Wilson Center for Youths
- Conscious Living Center
- Santa Teresa Homeowners Association
- Enlightened Wealth Institute
- Persuasion Institute

Non-Real Estate Experience

- The Northern Plant Company, Inc., Business owner, 1982-1987
- California Association of Nurserymen, 1982-1987
 - Chapter board member
- California Landscape Contractors Association, member, 1982-1987
- Internet Associates, Business owner 2005 to 2008

Education

- University of Southern California, Accounting and Economics, 1981-1982
 - Honors Housing Program, 1981-1982
- Los Angeles Pierce College, 1977-81, Associate Arts Degree (Business Administration)
 - Alpha Gamma Sigma Honor Society, Vice President
 - Phi Beta Lambda Business Fraternity, President
- Summit Organization, 1987-1991
- Tony Robbins Seminars
- Mike Ferry Organization Real Estate Sales Training and Coaching, 2000-Current
- Neuro-Linguistic Programming Practitioner, Master Practitioner Designation
- Peak Performance Training
- Persuasion Institute
- The Investors Edge University

Awards

RE/MAX company awards

1. Platinum Club, top sales production award
2. Hall of Fame Member, high sales production award
3. Lifetime Achievement Member, highest REMAX sales production award for career, minimum 7 years.

RE/MAX Valley Properties Top Salesman

RE/MAX #3 in Santa Clara County in Sales in 2000

Personal

Married to Diane Marie Endo, Sept 8, 1994. Enjoy personal growth, investing, real estate sales, health and fitness, golf, scuba, snorkel, traveling, islands, wealth building, Harv Eker, Tony Robbins, enjoying life, spiritual, fishing, Alaska, Greece, Italy, Mexico, culture, learning languages, sales skills, helping people and making a difference.